

CHARLOTTE BRIDGE ASSOCIATION
BOARD MEETING FEBRUARY 2, 2023
MINUTES

In Attendance via Zoom: Greg LeBlanc, Debbie Enna, Rich Welc, Chris O'Connor, Cathy Miller, Janet Case, Susan Lee, Dave Heymann, Veronica Barnes

Financials: Chris reported. We ended the month with a net negative of \$7337 in spite of income of \$934 from ACBL membership renewals and \$3003 in face-to-face revenue. Quarterly rent of \$9000 was by far the largest expense. Losses are actually decreasing relative to previous months. Greg will contact the Investment Committee which meets biannually to get an update. Dave volunteered to help in the Investment area if needed.

Sectional Tournament: Report from Rich. Tournament flyers have been sent to 2 Regionals as well as Concord, Cornelius, and Rhea's clubs for distribution. Rich would also like to see an email sent to all members which would deal exclusively with the Sectional tournament. He has contracted with the airport Marriott at a rate of \$114 for out-of-towners. Meals have been arranged for Friday and Saturday for a breakeven rate of \$10 each. Rich proposed having pizza for Sunday's lunch. Board agreed and suggested that salad be offered as well. Rich is hoping and planning for 200 tables. We have enough Bridgemates but need to make sure they're in good working order. Greg will rotate the stock to check them out in advance.

New Player Development: Reports from various Board members re. feedback from calls to members who haven't played recently. In general, these calls will probably not generate much improvement in club attendance but were considered to be a worthwhile goodwill gesture nevertheless. Janet added that having one person responsible for each of the club games will be a big plus in terms of partnership requests. Rich suggested that their names (Greg, Jack, and Gainor) and phone numbers be put on the website for people to contact when seeking a partner for a particular game.

Longest Day: Cathy reported. Reimbursement for last year's luncheon was finally received. She asked for and received affirmation from the Board that the Longest Day campaign will go forward this year. She's considering a team game sometime towards the end of May in addition to the games scheduled for Wednesday, June 21. Details re. Longest Day raffle are being worked out. She'll have more details next month.

Building Alternatives: Chris, Cathy, and Debbie are looking at options. Chris has had contact with a realtor who tells him there's no cheaper space in the area than ours. Greg wants us to consider satellite locations while we continue to build our face-to-face participation at the club. Our lease expires in November. We hope to renegotiate more favorable rental terms to help reduce our ongoing negative cash flow. Debbie reminded the group that we need to keep working towards subleasing space as an additional revenue source.

Cleaning Expense: We are spending \$950/month on cleaning three times/week. Greg proposed dropping that to once a week. Chris suggested we try twice a week first to see how it goes. Rich will talk to the cleaning company re. options.

Tuesday Game: Janet is working on the sanctions which are not yet in place but we can assume it's a go. Greg is willing to direct gratis so there will be no marginal expense.

GNT games: Ted Jarrell has agreed to coordinate. Game will be Saturday, February 18, with a possible second game in March.

Over/Under Game: Greg wants to make this happen and will work towards holding a game on the last Sunday in February. (Note: Date was moved to March 5 subsequent to the meeting.) Janet already has it sanctioned.

Vaccination List: Veronica will maintain the official list for the club.

Volunteer Request Board: Greg asked for a volunteer to construct a board to be placed near the front door of the club asking members to sign up for various responsibilities. Susan volunteered (to the relief of all).

International Olympic Team Game: Veronica reminded the group that the game will be held on April 12 at 2 pm. She fervently hopes that all Board members will participate. Email her with questions or to sign up.

Next meeting will be Thursday, March 2, at 4:30 pm via Zoom

Adjourn